



To: Sergio Canetti

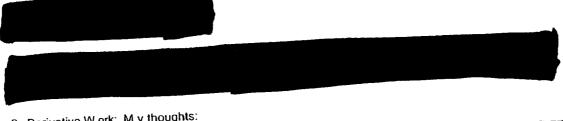
cc: Jill Kastler/EMPL/MA /V erizon@ V ZNotes, Joseph L. Zlata/EMPL/NY/V erizon@ V ZNotes, Randy J. Costello/EMPUFL/V erizon@ V ZNotes, Ricky A . Matthews/EMPL/TX /V erizon@ V ZNotes

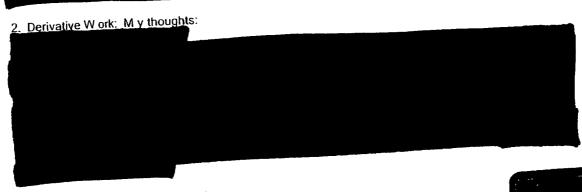
Subject: Re: PeopleSoft Contract - Two Items

Sergio:

We briefly discussed these when in Tampa this week. I received some additional information regarding training and will summarize my thoughts about derivative work as well (we discussed this already).

1. Training Units: HR has the following training credits:





Let me know if you have any questions.

Thanks,

Ken Sergio Canetti REDACTED



Sergio Canetti Sent by: Sergio Canetti

03/19/2004 10:25 A M

To: Jill Kastler/EMPL/MA /V erizon@ V ZNotes, Randy J. Costello/EMPL/FL/V erizon@ V ZNotes, Ricky A . Matthews/EMPL/TX /V erizon@ V ZNotes, Ken W. Schmiedel/EMPL/TX /V erizon@ V ZNotes, Joseph L. Zlata/EMPL/NY/V erizon@ V ZNotes

Subject: PeopleSoft Contract - Two Items

Joann M eyer is nogotiating the contract with PSoft and had a couple of questions. Can I get your input on them?



Thanks,

VZ-ORCL 03621 **Highly Confidential**



300 to 399 400 to 499 500 and above



Derivative W orks

Derivative works are those things that we develop internally (ie customization / bolt-on's) using the Tools provided by PeopleSoft because we require that feature/function and it is not part of the delivered product and/or the product does not meet our requirement. In the old contract if we got a copyright patent on that code we had the right to sue PeopleSoft if they then incorporated that functionality into their standard product. PeopleSoft wants us to remove that language so the real question is +

Let me know what your thought are on this .

Thanks

REDACTED

